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from the federation

AIMSAD ENTERS IN EUMABOIS



Eumabois officially welcomes to AIMSAD, the Woodworking Machinery and Side Industries Association (AIMSAD) of Turkey.

The topic was discussed during the Eumabois general assembly, held in Verona on September 12, 2014, in the presence of the national associations.

The Turkish Association was established in Istanbul on June 6, 2014 and is the 14th member Association of Eumabois.

AIMSAD sets its **mission** as to ensure cooperation, solidarity and exchange of knowledge among its member companies practicing as manufacturers or distributors in the woodworking machinery and side industries.

The undertakes activities and initiatives to address its members' economic, financial, legal, administrative, technological problems or issues related to production, export and import; and expand the national and global markets for woodworking machinery and side industry products to reach the most advanced level.

AIMSAD is an association operating in socio-cultural, commercial and economic fields and it is composed of manufacturers and distributors from woodworking machinery and side industries.

AIMSAD is headquartered in Kartal, Istanbul. Although established just 4 months ago, the number of members reached 38 as of September 2014.

AIMSAD supports the **International Wood Working Machinery, Cutting Tools and Hand Tools Fair** organized annually in Istanbul by TUYAP Industry Fairs Inc. as well as the Middle East Woodworking Machines Fair held in Diyarbakir.

GENERAL SECRETARIAT

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PUBLICATION OF THE 2013 ANNUAL REPORT

Annual report

The European woodworking machinery
and tools industry



2013



Eumabois - the European Federation that represents the national associations of woodworking technology manufacturers - has recently published the **2013 Annual Report**.

Now at the third edition, the document provides an exhaustive picture of the economic trends of the European industry.

Full-year figures indicate a production value of **5,359** million Euro, down by **7.5%** compared to 2012. The biggest shares are generated by Germany and Italy, with **42%** and **29%** respectively.

It is estimated that, in Europe, there are over **1,000** companies with a total employment of **35,000** people.

The report also illustrates the trend of European machinery export to the most important markets outside the continent.

The full report can be download as PDF file at

http://www.eumabois.com/images/eumabois_docs/EUMABOIS_ANNUAL_REPORT_2013.pdf

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VISIT

WWW.EUMABOIS.COM

**for more information
about the activity of the Federation!**

WORLD EXHIBITIONS NETWORK 2015

The general assembly approved the **exhibition calendar for 2015**, including all the events that will be sponsored by Eumabois, the European federation of woodworking technology, tools and accessories manufacturers.

Exhibitions are one of the key topics on the federation's agenda. Constantly committed to limiting the proliferation of events that only cause a waste of resources for companies, the organization selects and supports **exhibitions that guarantee specific standards** to exhibitors and visitors, representing an effective and tangible reference in the respective world region.

EXPOPROMUEBLE	Mexico City - Mexico	21/24 January
DELHI WOOD	New Delhi - India	4/7 February
FIMMA BRAZIL	Bento Goncalves - Brazil	16/20 March
WOODSHOW	Dubai - UAE	14/16 April
LIGNA	Hanover - Germany	11/15 May
FITECMA	Buenos Aires - Argentina	23/27 June
AWFS VEGAS	Las Vegas - USA	22/25 July
WOOD AND BIOENERGY	Jyvaskyla - Finland	2/4 September
HI WOODTECH	Herning - Denmark	22/25 September
LISDEREVMASH	Kiev - Ukraine	September *
DREMA	Poznan - Poland	6/9 October
WOOD PROCESSING MACHINERY	Istanbul - Turkey	10/14 October
THE 11th VIETNAM INTERNATIONAL WOODWORKING INDUSTRY FAIR - VIETNAMWOOD	Ho Chi Minh City - Vietnam	14/17 October
WOOD-TEC	Brno - Czech Republic	20/23 October
WOODEX/LESTECHPRODUKZIA	Moscow - Russia	24/27 November

* Date to be confirmed

PHOTOGALLERY EUMABOIS EXHIBITIONS From August 15 to October 15, 2014

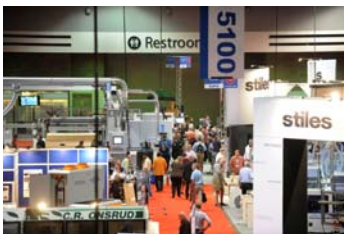
FORMOBILE - Sao Paulo, Brasil - 29 July/1 August

Formobile was held at **Anhembi Exhibition Pavilion**, in Sao Paulo. This year's edition received 4% more visitors than in the 2012 edition. More than 60.000 visitors from over 34 different countries and all 27 Brazilian States attended the show. The **next edition** is announced for **July 26/ July 29, 2016**.



IWF - Atlanta, Usa - 20/23 August

IWF 2014 occupied **the complete Hall B with machines and Hall A for accessories and components**. Presence of exhibitors and attendance by visitors has been much better than previous edition.



INTERNATIONALE HOLZMESSE - Klagenfurt, Austria - 4/7 September

The event is **in particular dedicated to the Forestry and Saw Mill Industry**. Recently the Organiser expanded the subject to House Construction, including the producers themselves.



DREMA - Poznan, Poland - 16/19 September

Exhibition for machinery, semifinished products and accessories for woodworking industry. The **next edition** is announced for **October 6/9, 2015**.



PHOTOGALLERY EUMABOIS EXHIBITIONS

From August 15 to October 15, 2014

WOOD PROCESSING MACHINERY - Istanbul, Turkey - 27 September/1 October

Wood Processing Machinery & Intermob 2014 Fairs were held between Sept. 27- Oct. 1 with the participation of **861 company and company representatives** from **30 countries**. **60.046 Professional Visitors** from **102 Countries**.



LISDEREVMASH - Kiev, Ukraine - 30 September/3 October

The exhibition was held in IEC (Kiev). More than **80 companies** participated in Lisderevmash 2014. Despite the difficult economic situation, many exhibitors did not miss the opportunity to showcase their products at the exhibition.



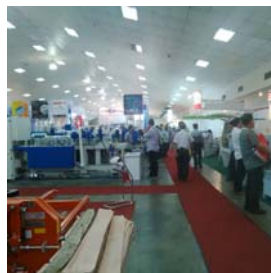
W14 - WORKING WITH WOOD - Birmingham, Great Britain - 5/8 October

NEC doors closed on a very busy edition of the UK exhibition for furniture and Joinery Manufacturers. A **28% increase in exhibitors** had led to over **20% more floor space** with the show filling the three large NEC halls.



ASEANWOOD-WOODTECH - Kuala Lumpur, Malaysia - 8/11 October

The exhibition was held at **PUTRA WTC** as usual. It occupied Halls 1 and 2. The **direct exhibitors** were **78** and **51 participating companies**.



Svdsz - Czech Republic



Svaz výrobců dřezpracujících strojů a zařízení
Czech Woodworking Machinery Manufacturers Association

PRESENTATION IN PRESTIGE CATALOGUE MADE IN CZ INDUSTRY

Czech Woodworking Machinery Manufacturers Association (SVDSZ) has been established in the year 1991 like a result of an effort of push ahead the collective requirements of czech producers of woodworking machines, equipments and tools towards the State Authorities and for the development of their commercial and production possibilities.

SVDSZ associate the 17 czech companies incl. The Faculty of Forestry and Wood Technology of Mendel University in Brno.

Members have in their production programme the variety of woodworking machines, accessories and tools and they can also offer and deliver the complete technological equipment for sawmills, for drying kilns, for production of glued balk and battenboard, for building-joinery production, for the furniture, windows and doors production, wooden waste processing, etc.

The main activities of SVDSZ are the activities linked with the organization of exhibitions and fairs abroad and in Czech Republic on advantageous conditions with close cooperation with EUMABOIS.

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SVDSZ
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CZECH WOODWORKING MACHINERY MANUFACTURES ASSOCIATION

TOS SVITAVY

STORI MANTEL

MARSHAL-CZ

BALINEK
WOOD-VALUE TECHNOLOGY

ELBH

HOUFEK

GIFA POLICE

Faculty of Forestry and Wood Technology
Mendel University in Brno

NFW

SG stroje

ACword

MYNAR

PILANA
Laser Systems s.r.o.

RH+

VYBORA

LIGNUMEXPO 2014

19th International Fair of Machines, Tools, Equipment and Materials for wood-processing industry **LIGNUMEXPO** and 15th International Forest Exhibition **LES (FOREST)**, was held on the Exhibition Centre Agrokompex in **Nitra** between **September 30 and October 3, 2014**.

„These events have their long-term significant position upon forming new business opportunities in wood-processing and furniture industries as well as forest economy for Slovakia and neighbouring countries“, the deputy of Nitra Exhibition Centre Ing. Eduard Krcho stated“.

Currently the fair is an event highly evaluated by experts. It is the largest specialized event of its kind in Slovakia and ranks among 21 most important world events in the field.

204 exhibitors from the Slovak Republic, Czech Republic, Austria, Germany, Italy a Poland participated this year. They presented their products on the area of over **12,000 m²**. The fair was visited by **11,254 professionals** from all regions of Slovakia and nearby countries.

This year exhibitors with the most up-to-date technology from the sphere of wood-processing machines and forest equipment will represent themselves in **4 pavilions** and on the external exhibition area of **20,000 m²**. Attendance was confirmed also by prestige suppliers of technologies and materials from Slovakia and abroad.

On the occasion of 19th fair we have prepared for the exhibitors and visitors **several attractive novelties and benefits**. Exhibitors can take advantage of the unique offer of presentation of their companies on the web page of Agrokompex as well as our partners' ones. In order to strengthen the participation of professional visitors in the fair a free of charge company invitation card has been prepared. The fair will also be enriched by interesting accompanying events, workshops and discussion forums.



For more information: www.agrokomplex.sk

THE MAJOR EVENT FOR THE WOODWORKING INDUSTRY STARTS AT EXPOCENTRE FAIRGROUNDS, MOSCOW IN OCTOBER 2014!

The **Lesdrevmash 2014** International Exhibition for Machinery, Equipment, Fittings, Tools and Instruments for the Woodworking, Furniture, Timber, Pulp and Paper Industries will run at Expocentre Fairgrounds, **Moscow** from **October 20 to 23, 2014**.

The event is organized by Expocentre ZAO and co-organized by the Russian Union of Timber Industrialists and Exporters. Support is provided by the Russian Ministry of Industry and Trade, and EUMABOIS – the European Federation of Woodworking Machinery Manufacturers. It runs under the auspices of the Russian Chamber of Commerce and Industry, and Moscow City Government. Its official partner is Centrlsexpo OAO.

This year the main professional event for the timber and woodworking industry – Lesdrevmash – celebrates its 40-year anniversary!

The largest in Russia, Eastern Europe and the CIS trade show **is the top five woodworking event in the world**. The timber industry is one of the leading sectors of the Russian economy. One of the most important tasks of the Russian timber and woodworking industry is renovation of production facilities. Today more than 60% of companies require immediate update of equipment. The Development Strategy of the Russian Timber Industry till 2020 includes major steps towards achieving this goal.

Lesdrevmash 2014 showcases the latest sophisticated machinery for woodworking and timber industry, including energy-intensive and large-scale exhibits, in operation.

This year we expect to welcome more than 500 companies from 30 countries. **China, the Czech Republic, Finland, France, Germany, Italy, Spain, Sweden and Russia** will have national pavilions.

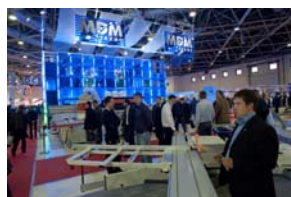
Lesdrevmash 2014 also includes

- The Forest and Man International Forum
- The National Day of Swedish Technologies for the Russian Forest Service and Timber Industry
- The International Conference on Bioenergy: Pellets, Briquettes, Wood Chips, Biomass CHP and Boilers
- The Conference on Production of Wood Boards: Re-Equipping Old Plants, Creating New Plants
- The Seminar on Optimization of Production and Management of Sawmills
- The Round Table on the Russian Raw Wood Market
- The Round Table on the Trends in Global Markets of Forestry Products

The best 2012-2013 trade show for the timber industry and woodworking in Russia in all nominations*



*According to the Russian Ranking of Exhibitions in 2012-2013 compiled by RUEF – the Russian Union of Exhibitions and Fairs, jointly with the Russian Chamber of Commerce and Industry. All ranked events were audited according to international guidelines.



For more information: www.lesdrevmash-expo.ru

from the supported exhibitions

DELHIWOOD 2015 REGIONS LARGEST 4th INTERNATIONAL 4-DAY COMPREHENSIVE WOODWORKING TRADE SHOW



DELHIWOOD 2015, the 4th Edition of South Asia' Largest International Trade show for Furniture production technologies, Tools, Furniture accessories & Raw Materials will be held from the 4-7th February 2015 at the INDIA EXPO CENTRE & MART , GREATER NOIDA.

DELHIWOOD 2015 will feature **450 Exhibitors** from over **20 countries**, showcasing the latest in technology, hardware, software, tooling and accessories. It will be brought alive with **live demonstrations** of operations of log peelers, panel saws, hot presses, edge banders, etc.

Amongst other live exhibits DELHIWOOD 2015 will feature:

- **Products:** Particle Board & Panel Products, Furniture Fittings & Decorative Accessories
- **Machinery:** Saws, Peelers, Presses, Edge Banders, Moulders, Tenoners, CNC Routers, Tools, Dust Extraction Systems, Finishing Lines, etc.
- **Raw Material:** Timber, Veneer, Laminates & Wood Composites
- **Consumables:** Abrasives, Adhesives, Edge Bands, Coatings, Paints & Preservatives.

DELHIWOOD 2015 is expected to attract **more than 15,000 business visitors**. It will give top suppliers of raw material, manufacturers of woodworking machinery, tools & consumables, and retailers of fittings & accessories an

opportunity to connect with woodworking professionals from North, Central, East & North east India and neighbouring countries like Nepal, Sri Lanka, Bangladesh, Myanmar and Bhutan.

DELHIWOOD 2015 will also attract Furniture Manufacturers, Woodworking professionals, Plywood manufacturers, Architects, Interior Decorators, Saw millers, Timber Importers & Timber Merchants.



4 -7 FEBRUARY 2015
INDIA EXPO CENTER & MART, GREATER NOIDA, INDIA

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AN OPPORTUNITY FOR INDUSTRY COMPANIES TO INCORPORATE THE LATEST TECHNOLOGY

For countries with an industrial tradition and for those including industry development among their policies, specialized fairs contribute with the possibility for different sectors involved to make a qualitative leap.

In this sense, and as it has happened at each of the eleven previous editions, **FITECMA 2015** will become once again a unique and not to be missed opportunity in order that businessmen, professionals, constructors, carpenters, technicians, designers, researchers and government officials may accede from **June 23rd to 27th, at Centro Costa Salguero**, in **Buenos Aires** city, to the latest technology being presented at international wood-furniture value chain fairs.

The number of companies from the different fields and the **diversity of brands represented** – which have confirmed their participation - will make easy to get in touch with **technological solutions to optimize wood first and second transformation stages**, as well as to accede to all the innovations with regard to **production process research, safety, computerization and automation**.

"We must take into account that at this opportunity **FITECMA** will be held at the period reached by the frame agreement recently signed by the National State and the private sector (see ASORA Revista # 112), which outlines Wood-Furniture value chain development goals for 2014-2015, and to make easy the access to financing lines for capital good acquisition and installation construction. And there will be **promotion programs in order to gain international markets**", comments José Vásquez, the fair's Executive Director.

The above mentioned agreement is included in the 2020 Industrial Strategic Plan announced in October 2011 by President Cristina Fernández de Kirchner (see ASORA Revista # 97). The wood-furniture chain is included within **11 sectors to be developed in the domestic market and in foreign trade throughout ten years**.

At the same time, makes clear Vásquez, Renewable Energy Promotion Act # 26190 currently in force gains also importance, the objective of which is to incorporate 3400 MW proceeding from bioenergy for 2019. In order to this the **PROBIOMASA project was launched**, which in its initial stage (2012-2015) expects to increase current biomass consumption by 4 million tons for electric and thermal energy generation. "Without a doubt, this sector, where important projects already begin to appear, will have considerably advanced next year, enabling by **FITECMA** realization new business opportunities in the supply both of equipment and services".

For Armando Chichiarelli, Maquinarias Caseros SA

Commercial Director, several Argentine economy's factors converge creating conditions which from the point of view of machine purchase may be considered as "a unique moment", as the relationship between the amount of products a manufacturer must sell at current price to be able to acquire technology "is at a historic low".

Widening the concept, Chichiarelli stressed that "we have a backward exchange rate which benefits the price in pesos in the case of imported equipment". Moreover, he added, there is medium-term bank financing at subsidized rates and easy to access if the borrowing company meets the requirements. "This represents an excellent opportunity to borrow a loan and to be able to project it financially in time".

In the same sense, he mentioned the **subject of labor cost** which is **increasing year after year** "and is disrupting our customers' product costing matrix, because the incidence it currently has in comparison to raw material is much larger than in years ago". A way to minimize this impact, he ensured, "is with the **incorporation of technology**, which may allow **producing more product** in an efficient way, without increasing the total value of what is paid for the wage item".

Added to these variables, it also gains importance in his opinion that when the market suffers a fall in demand, price competition is fierce. "You must keep profitability and the only way to do so is with efficiency and larger production, and that is achieved by means of technology".

Another of the aspects considered in his analysis was referred to the **use of physical space within factories**, because today the need to count on more square meters assigned to production and storage is increasingly larger.

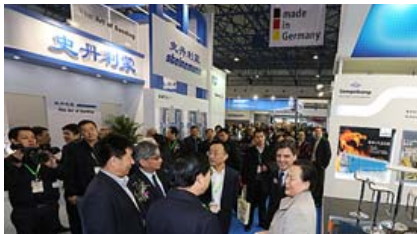
Layout reengineering enables the growth of plants which are located in semi-industrial or mixed population urban-industrial zones, which cannot grow. "This circumstance also represents a serious impediment to be able to raise companies' production. What does technology is to develop a better plant layout to facilitate a larger productivity".

With regard to conceptual and practical aspects which may be qualified as "a fair's value added", Oscar Desiderio, a member of **FITECMA 2015** Organizing Committee, affirmed that "to be able to witness machines at work; to use tools, to interplay in the application of new supplies; to receive information in a direct way; enables the visitor to have a much more approximate idea about the effect that each of these products or processes will have in his company or workshop's layout improvement. And this is only obtained in a fair in constant movement and evolution such as FITECMA is".

from the supported exhibitions

WMF 2016

YOUR GATEWAY TO CHINESE AND ASIAN MARKET: BEIJING WOODWORK FAIR RUNS 31 MAY - 3 JUNE 2016



- Inaugurated in 1986, WMF is a must-visit event for woodworking machinery, furniture and wood products manufacturers for latest technology and industry information.
- Featuring 5 pavilions from Germany, LunJiao (Guangdong), Qingdao, Shanghai and Taiwan, as well as top notch woodworking machinery manufacturers around the globe.
- With CNFMA – China National Forestry Machinery Association as one of the organizers, WMF is the only woodworking machinery exhibition supported by EUMABOIS in China.
- “Automated Production” and “Panel Board New Technology” industry forums held in conjunction with WMF 2014 received wide acclaim. WMF 2016 concurrent events will continue to explore market trends and new business opportunities.

PROJECTED EXHIBITION SCALE

Exhibiting Area	60,000sqm
No. of Exhibitors	600+
No. of Visitors	30,000+
No. of Machines Exhibited	1,100+

WMF 2014 PREMIUM EXHIBITORS AT A GLANCE



SEE YOU IN BEIJING

The 16th International Exhibition on Woodworking Machinery and Furniture Manufacturing Equipment

The International Exhibition on Woodworking Machinery Supplies and Accessories

31 May - 3 June 2016 | International Exhibition Center . Beijing . China

More Information: www.woodworkfair.com

Enquiry: Adsale Exhibition Services Ltd

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